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SLCM Partners with IDBI Bank and Punjab & Sind Bank to Offer Unified Collateral Management Services across India

by NS — September 8, 2025 in Banking 0



New Delhi : Sohan Lal Commodity Management Limited (SLCM), India's largest post-harvest logistics and Agri-solutions Company, today announced its collaboration with two of the country's leading banks—IDBI Bank and Punjab & Sind Bank—to deliver unified collateral management services across India. The addition of IDBI Bank and Punjab & Sind Bank further strengthens SLCM's ability to provide innovative, technology-driven solutions for collateral management, ensuring transparency, efficiency, and scalability

across the agriculture value chain.

Alongside, this partnership marks a significant milestone as it is Punjab & Sind Bank's first-ever tie-up for collateral management services. With this strategic collaboration, SLCM expands its strong portfolio to 27 banking partners across India and Myanmar, underscoring its credibility and extensive reach in the Agri-finance ecosystem by opening access to a broader base of clients, traders, diversified geographies, and varied asset portfolios.

Speaking on the partnership, Sandeep Sabharwal, Group CEO, SLCM said:

“Our partnerships with leading banking institutions and now IDBI Bank and Punjab & Sind Bank further reflect the growing trust in SLCM's scientific and industry-proven collateral management and warehousing services. With over 16 years of market leadership, SLCM has consistently driven innovation in Agri Supply Chain Management. By combining our technology-driven storage and risk management solutions with the financial strength of these banks, we are ensuring secure, transparent, and scalable Agri-financing. Together, we will enable farmers and agri-stakeholders to access post-harvest credit at competitive rates, furthering financial inclusion and strengthening India's agricultural economy.”

As of August 31, 2025, SLCM's extensive network covers 22 states across India, having managed over 20,742 warehouses and 96 cold storage facilities till date, and offering post-harvest solutions for more than 1274 commodity variants. Through this partnership, farmers dealing in commodities such as cotton, pulses, maize, spices, and other staples will gain access to comprehensive financing and collateral management services.

Speaking about the growth numbers in the warehousing business, the company has demonstrated remarkable growth, generating storage receipts worth ₹88,219 crore to date. Over the past five years alone, the business has recorded a 257% surge, contributing ₹68,907 crore of this total. This trajectory highlights the growing trust of the market in the company's services and its strengthened capability to manage larger and higher-value transactions. In last two years, SLCM registered 64% growth in income from the commodity warehousing business, rising from ₹71.70 crore in FY23 to ₹117.49 crore in FY25.

Salman Ullah Khan, CBO cum Director of SLCM, expressed, “Our warehousing business has been growing steadily, driven by the strong trust that stakeholders place in SLCM's capabilities. This growth reflects the robustness of our model and the tangible value we bring to the Agri ecosystem. By ensuring transparency, reliability, and innovation in our services, we are strengthening the Agri-finance value chain and creating long-term benefits for farmers, traders, and financial institutions alike.”

For these partnerships, SLCM will leverage its patented and industry-proven technology platform 'Agri Reach', which enables real-time monitoring of Agri-commodities and ensures efficient, transparent, and secure storage. Agri Reach has significantly reduced post-harvest losses from the industry average of 10% to just 0.5%, as acknowledged by a FICCI report, thereby directly benefiting millions of farmers, FPOs, and agri-businesses across the supply chain.

As SLCM continues to enable advancement in collateral management, its proprietary Agri Reach technology remains committed to supporting future growth and innovation, further strengthening its ability to deliver secure and scalable warehousing solutions.