

## **SLCM GROUP IN NEWS**

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MONEY & BANKING

## SLCM partners with 2 banks to offer unified collateral management services

A media statement said that this partnership marks a significant milestone as it is Punjab & Sind Bank's first-ever tie-up for collateral management services

By BL Mangaluru Bureau
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Sohan Lal Commodity Management Ltd (SLCM), a post-harvest logistics and agri-solutions company, has announced its collaboration with IDBI Bank and Punjab & Sind Bank to deliver unified collateral management services across India.

A media statement said that this partnership marks a significant milestone as it is Punjab & Sind Bank's first-ever tie-up for collateral management services.

With this strategic collaboration, SLCM expands its strong portfolio to 27 banking partners across India and Myanmar, underscoring its credibility and extensive reach in the agri finance ecosystem by opening access to a broader base of clients, traders, diversified geographies, and varied asset portfolios, it said.

Through this partnership, farmers dealing in commodities such as cotton, pulses, maize, spices, and other staples will gain access to comprehensive financing and collateral management services.

## Driving innovation in supply chain management

Quoting Sandeep Sabharwal, Group CEO of SLCM, the statement said: "Our partnerships with leading banking institutions and now IDBI Bank and Punjab & Sind Bank further reflect the growing trust in SLCM's scientific and industry-proven collateral management and warehousing services. By combining our technology-driven storage and risk management solutions with the financial strength of these banks, we are ensuring secure, transparent, and scalable agri financing. Together, we will enable farmers and agri stakeholders to access postharvest credit at competitive rates, furthering financial inclusion and strengthening India's agricultural economy."

Salman Ullah Khan, CBO-cum-Director of SLCM, said: "Our warehousing business has been growing steadily, driven by the strong trust that stakeholders place in SLCM's capabilities. This growth reflects the robustness of our model and the tangible value we bring to the agri ecosystem. By ensuring transparency, reliability, and innovation in our services, we are strengthening the agri finance value chain and creating long-term benefits for farmers, traders, and financial institutions alike."